



# Long Beach Small Business Development Center

presents

## Expanding Opportunities in Long Beach

Contracting with Cal State University Long Beach,  
City of Long Beach, and Port of Long Beach

Thursday, September 28, 2006

2:00 pm – 6:30 pm



**Join us for an in-depth look on how to  
maximize opportunities in Long Beach!**

**Thursday, September 28, 2006**

**Long Beach Public Library**  
101 Pacific Avenue  
Downtown Long Beach

**2:00 PM - 6:30 PM**

**2:00 - 3:30 Registration**

Get access to computers and  
assistance to register in  
procurement databases

**3:30 - 5:30 Program**

**5:30 - 6:30 Connections with  
Business Owners and  
Resources**

**Cost: \$25.00**

**Refreshments will be served**

**Parking** is available at the  
Civic Center parking lot,  
located behind the library.  
Entrance is on Broadway.

- Hear from purchasing experts from the City of Long Beach, Cal State University Long Beach, and Port of Long Beach
- Access and get assistance to register in procurement databases and receive e-mail notifications of bid/procurement opportunities
- Get tips on how to build relationships with prime contractors
- Learn why you should certify as an SBE
- Insurance: Learn about vendor/contractor liability programs
- Sign up for small business training and consulting services provided through the LB Small Business Development Center
- Exchange valuable business information and make connections with your next strategic partners

**REGISTER EARLY! All those who pre-register by September 24, 2006  
will be included in the contact list that will be shared with attendees.**

### ***Speakers:***

*Jana Vargas – City of Long Beach*

*Elizabeth Beal – Cal State University Long Beach*

*Sashi Muralidharan – Port of Long Beach SBE/VSBE Program*

*Dalia Sabaliauskas – Perceptive Enterprises, Inc.*

*Sandra Sanchez – LB Small Business Development Center*

*Vivian Shimoyama – Breakthru Unlimited*

To register, please complete the information below the dotted line and return this form to the SBDC via fax, at (562) 938-5030.  
If you have any questions regarding registration, please call the SBDC at (562) 938-5020.

PARTICIPANT'S NAME: \_\_\_\_\_ COMPANY NAME: \_\_\_\_\_

CONTACT PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

BUSINESS TYPE: (Select all that apply) ☐ CONSTRUCTION CONTRACTOR ☐ CONSULTANT ☐ VENDOR/SUPPLIER

PRODUCT(S)/SERVICE(S): \_\_\_\_\_ PAYMENT AMOUNT: \$ \_\_\_\_\_

☐ MASTERCARD ☐ VISA CREDIT CARD# \_\_\_\_\_ EXP. DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

Hosted By



The Small Business Development Centers are funded by the U.S. Small Business Administration, the California Community Colleges Economic & Workforce Development Program, and center host institutions. Funding is not an endorsement of any product, opinion, or service. All Federal and State funded programs are extended to the public on a nondiscriminatory basis. Special arrangements for individuals with disabilities will be made if requested in advance.

